Obsidian IT, Inc.
2770 Eureka Way, STE 300
Redding, CA 96001
530-242-6000
obsidianit.com

Obsidian IT
Simple / Scalable / Outsourced IT

Network Upgrade Estimate

Prepared for: Burney Water District
Project: Network Hardware Upgrade
Estimate Type: Budgetary / Informal Quote

Summary: The estimated one-time cost is $1,484.95 with an MSA or $1,782.45 without one. Monthly Hardware as a Service and management is $114.98 in either case.

Project Overview

Obsidian IT proposes upgrading your network with cloud-managed switching, a firewall, power management, and new cabling for a more reliable, secure, and centrally managed network.

Scope of Work

Professional Services include:

- Deploy the **Sophos 108 Firewall with Xstream Protection**
- Install and configure the **Datto 24-Port** and **8-Port** (Stephanie's office, for the server) **Cloud Managed Switches**
- Install and configure the **Datto 6-Plug Cloud Managed PDU**
- Route the **75 ft Ethernet cable**
- Configure Datto cloud management and migrate existing connections
- Test connectivity after cutover, label equipment, and clean up

Monthly Hardware as a Service

Equipment / Service	Monthly
Datto 24-Port Cloud Managed Switch	$27.78
Datto 8-Port Cloud Managed Switch	$6.96
Datto 6-Plug Cloud Managed PDU	$10.42
Sophos 108 Firewall with Xstream Protection	$54.82
Datto Cloud Management Service	$15.00
Estimated Monthly Total	**$114.98**

One-Time Hardware

Equipment	One-Time
75 ft White Ethernet Cable	$32.45
One-Time Hardware Total	**$32.45**

Professional Services Rates

Pricing Option	Est. Hours	Hourly Rate	Estimated Labor
Standard Rate, Without	10	$175.00	**$1,750.00**
MSA Professional	10	$145.25	**$1,452.50**

Estimated Project Cost

Item	Without MSA	With MSA
Hardware	$32.45	$32.45
Estimated Professional Services	$1,750.00	$1,452.50
Estimated One-Time Total	**$1,782.45**	**$1,484.95**
Monthly HaaS & Management	**$114.98/month**	**$114.98/month**